

Company Profile

# SurplusGLOBAL

**#1 in Secondary Equipment Solutions**



➤ 2000年から15,000台以上の装置を成功的に供給。

設立

2000年 3月 28日

CEO

Bruce Kim

従業員数

60名 (営業30名以上)

保有装備

約1,500台

施設

25,000 M<sup>2</sup> \* 空調倉庫およびクリーンルーム

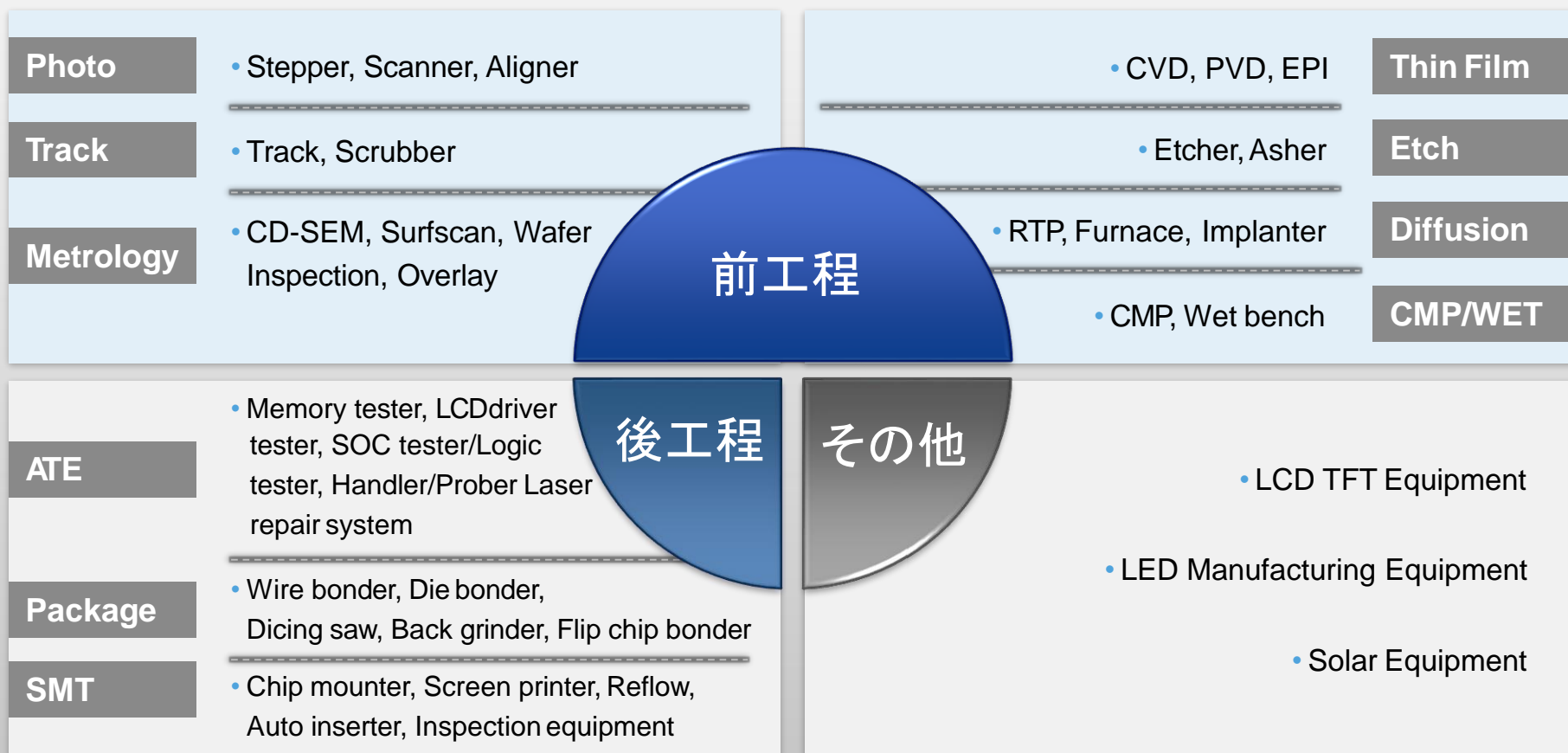
事業範囲

中古装置の売買, 装置の改造・仕様変更、装置価値の評価、装置のレンタル

Online Marketplace

[www.SurplusGLOBAL.com](http://www.SurplusGLOBAL.com)

## ▶ 前工程から後工程まで幅広いラインアップ!



## Equipment Sales

- As is where is Sales
- Turn-key Purchase
- Power on Demonstration
- Remarketing
- Global Sourcing Service
- Logistics Service

## Technical Service

- Reconfiguration
- Refurbishment

## Others

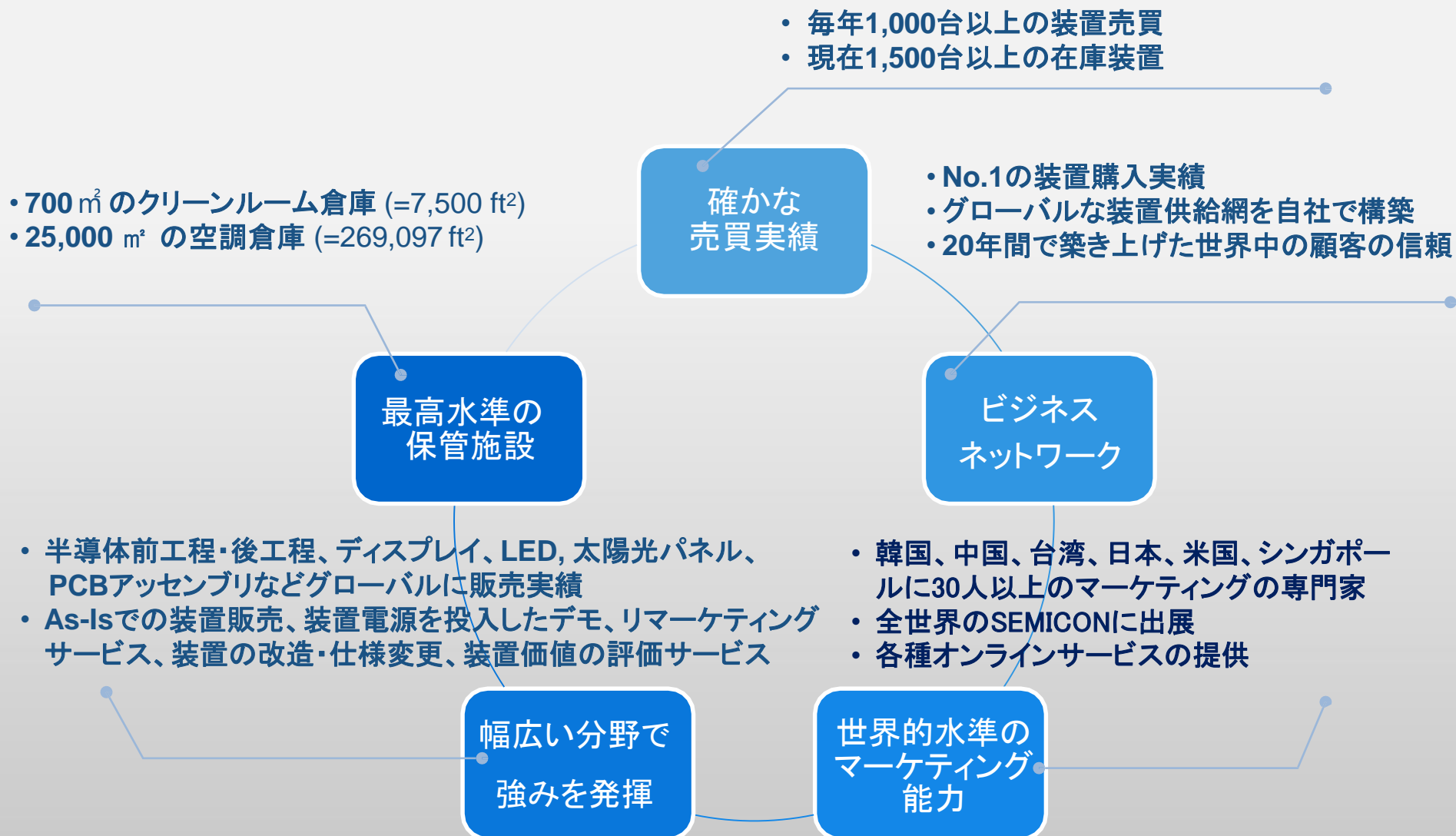
- Equipment Valuation
- Rental



- 資産価値の最大化
- 売主様の業務負担の軽減
- 透明化された販売手続き
- 全世界6万社の潜在顧客にアクセス
- 世界クラスのオンラインマーケティング
- 上位50社への装置販売実績No.1の確かな実績
- 広範囲なネットワークと経験豊富な30名以上の専門家によるサポート
- 早期に資産を現金化
- グローバルなロジスティクスサポート







## ▶ 世界トップクラスの企業との取引実績!



### サービスの差別化

#### End to End Service

- 装置の売買 : As-Isでの販売、装置電源を投入してのデモンストレーション
- 技術サービス : 装置の改造・仕様変更

#### Total Solution

- 半導体の前工程・後工程と全工程をカバー、ディスプレイ、LED製造装置等
- グローバルネットワーク、経験豊富な営業力、世界最高水準の保管施設

## ▶▶▶ 韓国、中国、台湾、米国、シンガポール、日本の6地域に拠点



### SurplusGLOBAL, Inc.

**Headquarters & Depot HQ** 78-26, Gyeonggi-daero, Osan-si, Gyeonggi-do, 18145, Korea  
Tel: +(82) 31-615-6800 Fax: +(82) 31-615-6866  
**1<sup>st</sup> Depot** 122, Gagok 5-gil, Jinwi-myeon, Pyeongtaek-si, Gyeonggi-do, Korea  
**2<sup>nd</sup> Depot** 245, Dongbu-daero, Jinwi-myeon, Pyeongtaek-si, Gyeonggi-do, Korea  
**3<sup>rd</sup> Depot** 52-7, Soowolam 4 Gil, Seotan-myeon, Pyeongtaek-si, Gyeonggi-do, Korea



### SurplusGLOBAL, China

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Tel: +(86)-139-1662-2498



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(1)-490-225-3619



### SurplusGLOBAL, Japan

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Tokyo, Japan  
Tel: +(81) 3-3434-1077



### SurplusGLOBAL, Singapore

11 Woodlands close # 08\_03 Woodlands  
11 Singapore  
Tel: +(65)-9655-2245



### SurplusGLOBAL, Taiwan

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9F-9, No.65, Gaotie 7th Rd., Zubei City,  
Hsinchu City, Hsinchu County 30273, T  
aiwan (R.O.C.)  
Tel: +(886) 3-667-6366

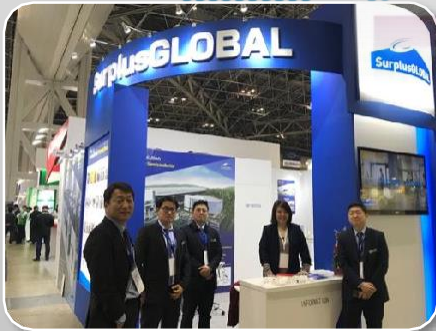


- 25,000m<sup>2</sup> の世界最大級の保管施設
- 恒温恒湿倉庫に700m<sup>2</sup>のクリーンルームエリア





# Meet SurplusGLOBAL at every SEMICON Show





## Solid State TECHNOLOGY

Insights for Electronics Manufacturing

HOME SEMICONDUCTORS PACKAGING MEMS LEDS DISPLAYS

### Growing opportunities in the Asian secondary semiconductor equipment market

SurplusGLOBAL, Inc. participated in Semicon West 2013. SurplusGLOBAL CEO, Bruce Kim forecasted the increase in demand in the Asia Secondary Equipment Market.

Bruce Kim, CEO of SurplusGLOBAL, has participated in Semicon West for the past 7 years and stated, "We are more optimistic about the growth in the Asian Secondary Semiconductor Equipment Market in the years to come."

## VIRTUAL-STRATEGYMAGAZINE

World's Largest Used Semiconductor Equipment Display Store

Wednesday, September 4th 2013

SurplusGLOBAL opens a 11,900 square-meter showroom with over 500 units of semiconductor equipment in Osan, South Korea.

San Jose, CA (PRWEB) September 04, 2013

On September 4, 2013, SurplusGLOBAL, a global leader in the secondary equipment market, has started to sell about five hundred units of used semiconductor equipment after opening the largest used semiconductor equipment depot. This depot measures 11,900 square-meters, is temperature and humidity controlled, and is located in Osan, South Korea.

[오늘의 CEO] 김경중 서플러스글로벌 대표 "가능한 기업만이 사회 환원도 가능"

SurplusGLOBAL CEO, Bruce Kim, is featured in a magazine article discussing the company's growth and social contribution. The article highlights the company's focus on providing high-quality used semiconductor equipment to the market.

## THE SEMICONDUCTOR INDUSTRY NEWS

### 半導体産業新聞

▽サーバー・ストレージ構築目指す

半導体産業の再興... 半導体産業の再興... 半導体産業の再興...

## THE WALL STREET JOURNAL

AWEEK FOR 12 WEEKS

SurplusGLOBAL is featured in The Wall Street Journal, highlighting its role in the secondary semiconductor equipment market.

## Veeco Introduces New Brokerage Website to Facilitate the Buying and Selling of Pre-Owned Equipment

PLAINFIELD, N.J. (BUSINESS WIRE) - July 07, 2014 - Veeco Instruments Inc. (Nasdaq: VECO) introduced today the Veeco Marketplace(TM) website, an original equipment manufacturer (OEM) brokerage website that helps both buyers and sellers determine fair prices for pre-owned Veeco organic chemical vapor deposition (MOCVD), physical vapor deposition (PVD) and Ion Beam Etch (IBE) equipment. The website will also feature assets from Veeco Certified Partners, such as SurplusGLOBAL, Inc., a leader in the secondary equipment market, to further expand the inventory levels of ready-to-purchase used equipment.

The Veeco Marketplace site brings together buyers and sellers to view, sell and buy pre-owned Veeco equipment on a protected website available at www.veecomarketplace.com. All equipment posted on the website is eligible for Veeco service, including pre-purchase assessments and logistical services, which are available to both the buyer and seller.

Forbes Best of 2013 award presentation to Bruce Kim, CEO of SurplusGLOBAL.

SurplusGLOBAL is recognized as a leader in the secondary semiconductor equipment market, providing valuable services and products to its customers.

## SurplusGLOBAL is the largest facility which stores and sells used semiconductor equipment in the world.

SurplusGLOBAL encourages customers to visit the showroom which is sorted by process and tool types. The facility stores and sells over 500 units of used semiconductor equipment from ten countries such as the US, Japan, Korea, and China.

facility in Korea measures approximately 28,000 square meters and is temperature and humidity controlled storage and display. SurplusGLOBAL has displayed and sold more than \$2 billion of used semiconductor equipment on the basis of the new facility.

## 全球半导体发布2013年二手半导体设备市场预测

2013年9月 行业 半导体 市场预测 行业分析

核心观点：全球半导体设备市场在2013年保持增长，预计2014年将实现强劲反弹。二手半导体设备市场在2013年保持增长，预计2014年将实现强劲反弹。

## 金正雄氏 中古装置業界トップクラスの韓国企業

水原に中古装置クラスター構築

金正雄氏 (Kim Jeong-hyun) is featured in a magazine article discussing the company's growth and social contribution. The article highlights the company's focus on providing high-quality used semiconductor equipment to the market.

## 半導体製造

Global semiconductor manufacturing trends and market analysis.

## ASIA TODAY

5th Middle East & North Africa Solar Conference & Expo

SurplusGLOBAL is featured in ASIA TODAY, highlighting its role in the secondary semiconductor equipment market.

## 2013 Secondary Semiconductor Equipment Market Trends in Asia

Category: Electronics & Semiconductors P16 News Type: Fab/Supplier Semiconductor Industry

The size of the secondary equipment market is estimated to be greater than \$20 billion. The Asian secondary equipment market is experiencing continued growth.

May 7, 2013 - Today the Semiconductor industry market is divided. Firstly we have advancements in wafer size and a focus on next generation product and secondly, a focus on cost reduction in mature technologies which is leading to an increased demand of secondary equipment in the LED, PIV(PHOTOVAI) and MEMS manufacturing markets.

Secondary semiconductor equipment addresses both environmental and cost concerns within the industry. The secondary equipment market size has experienced continued growth over the past three years. In 2012 the market size was estimated to be around \$3 billion US dollars, with 200m wafer equipment capturing 80% of this market. In 2013, demand of 300mm wafer equipment is expected to capture an increased share of the demand.

With growth in demand both distribution and services are becoming more critical every year. The number of Fab facilities in the United States and Europe continued to experience decline, while in Asia there has been continued investment in the China, Taiwan and South Korean markets. The Asian market accounts for approximately 80% of the secondary semiconductor equipment market. The Asian secondary equipment market has and is experiencing continued growth and global, financially stable factors such as SurplusGLOBAL, are well positioned to lead the supply of this equipment.

Bruce Kim, CEO of SurplusGLOBAL, has participated at Semicon Singapore for the past 7 years and states, "The importance of the South East Asian markets has been a focus for SurplusGLOBAL, as we have both supplied and procured many secondary tools to satisfy the South East Asian demand. To date this demand has been steady both 200mm wafer and back tools. We project strong growth of 300mm tools in Singapore such as GlobalFoundries, UMC, Silicon Tech and IMFT. GlobalFoundries is expanding their tool base to include the 300mm secondary equipment market this year and we see 200mm fab considering expansion of their capacities at the 2nd half of this year." SurplusGLOBAL continued global growth plans in this region may see the formation of an additional facility in Singapore, adding to our Global portfolio.

SurplusGLOBAL, Inc. is the leader in the secondary semiconductor equipment market, participated in the Semicon Singapore 2013.

Since its foundation in 2007, SurplusGLOBAL, Inc. has advanced to become a leading global Secondary Semiconductor Equipment trader with a proven track record and unparalleled expertise, honesty and integrity. SurplusGLOBAL locates, sells and stocks thousands of units annually and has established an extensive global network of end users, resellers and brokers. SurplusGLOBAL specializes in semiconductor manufacturing equipment acquired from the leading chip manufacturers in the United States, Europe and Asia covering Fab, AT&E and P&E/SMT capital equipment segments.

Today, SurplusGLOBAL owns more than 2300 tools satisfying the demands of the secondary semiconductor equipment market. These are stored in 245,000 sq. ft. warehouse space which is both temperature and humidity controlled. Their customer portfolio includes the majority of the leading 50 global semiconductor companies, which is supported by their international team of marketing specialists. These specialists are located in the United States, Korea, China and Taiwan. In addition, you will find SurplusGLOBAL participating in all of the Semicon expos across the globe: Semicon West, Semicon Japan, Semicon Korea, Semicon China, Taiwan, Singapore, Europe and Russia.

## SurplusGLOBAL

www.surplusglobal.com

SurplusGLOBAL is the leader in the secondary semiconductor equipment market, providing valuable services and products to its customers.



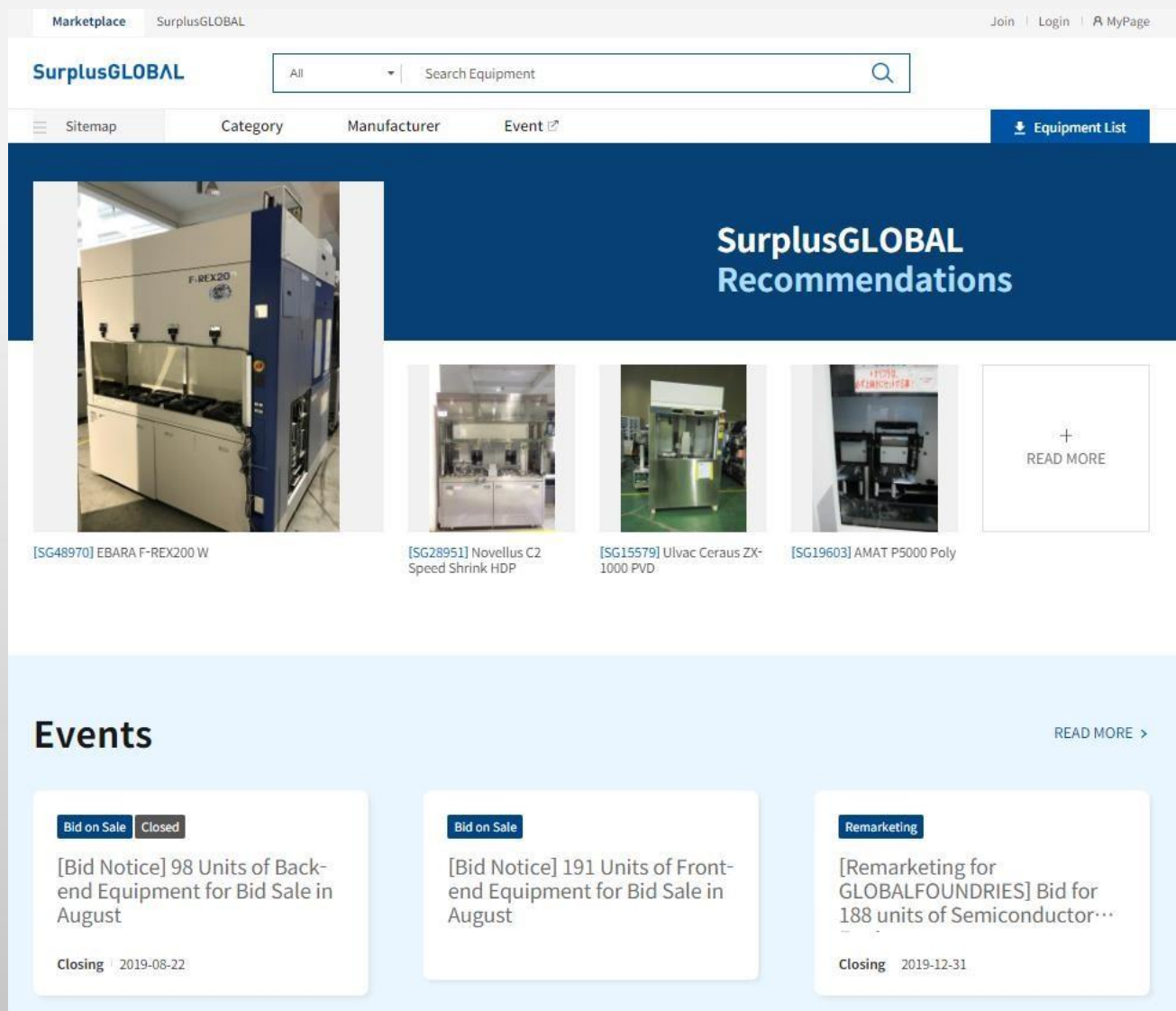
[Korean](#)

[English](#)

[Chinese](#)



## ▶ SurplusGLOBAL.comで最新の中古装置情報を提供



The screenshot shows the SurplusGLOBAL website interface. At the top, there is a navigation bar with 'Marketplace' and 'SurplusGLOBAL' on the left, and 'Join | Login | MyPage' on the right. Below this is a search bar with a dropdown menu set to 'All' and a search button. A secondary navigation bar includes 'Sitemap', 'Category', 'Manufacturer', 'Event', and a blue 'Equipment List' button. The main content area features a large blue banner with the text 'SurplusGLOBAL Recommendations'. To the left of the banner is a large image of an EBARA F-REX200 W machine. Below the banner are four smaller equipment images with their respective IDs and names: [SG48970] EBARA F-REX200 W, [SG28951] Novellus C2 Speed Shrink HDP, [SG15579] Ulvac Ceraus ZX-1000 PVD, and [SG19603] AMAT P5000 Poly. A '+ READ MORE' button is also present. Below the recommendations is an 'Events' section with a 'READ MORE >' link. It contains three event cards: 1) 'Bid on Sale' / 'Closed' for '98 Units of Back-end Equipment for Bid Sale in August' with a closing date of 2019-08-22. 2) 'Bid on Sale' for '191 Units of Front-end Equipment for Bid Sale in August'. 3) 'Remarketing' for '188 units of Semiconductor...' with a closing date of 2019-12-31.



## ➤ Over A CENTURY of MGMT's combined Experience !



Representative of SurplusGLOBAL

2014年MaeYoung 新聞で、韓国を代表する企業家500人の1人に選定された。

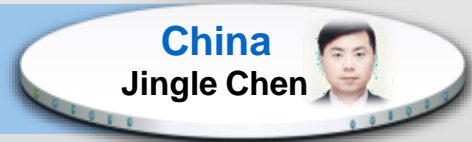


Head of Global Operation

EVP of America & Europe sales region



General Manager of China sales region



Taiwan sales region



Country Manager of SEA sales region



Senior Vice President



➤ 2017年1月25日、KOSDAQに上場(コード:140070)



➤ 潜在成長力、財務健全性や信頼性の証し

[財務諸表(3月末)]

(単位: 百万\$)

	資産	負債	自己資本
総額	179	54	125



※ KOSDAQ: Korea Securities Dealers Automated Quotations

## ISO 9001 Quality Management

## ISO 14001 Environmental Management

**Quality Management System**

### CERTIFICATE OF REGISTRATION

**Quality Management System**

**SurplusGLOBAL Inc.**  
#78-26, Gyeonggi-daero, Osan-si, Gyeonggi-do, Korea

KIC hereby certifies that the management system of the above organization conforms with the requirement of the following standard:

**KS Q ISO 9001:2015 / ISO 9001:2015**

This certificate is valid for the following product or service ranges:

**Production, Management and Service of Semiconductor Equipment**

Certificate NO. : QSC3553  
Valid Until Date : 12-November-2020  
Certificate Issue Date : 13-November-2017  
Original Certificate Date : 13-November-2017

 **KOREA INT'L STANDARDS CERTIFICATION**

This certificate is intellectual property of KIC Co., Ltd. and can be maintained through surveillance and renewal audits. If you can not maintain the certification, this certificate shall be returned to KIC Co., Ltd.

Authorized by: Dongchun Woon  
Dong Chun Woon, President

  KIC Co., Ltd. has accredited by Korea Accreditation Board as a Certification Body for Quality Management System (Accreditation number : KAB-QC-05)

KIC Co., Ltd. (Heukseok-dong) 87, 18, Dukhee-daero 69-gil, Yongsong-gu, Seoul, Korea TEL : 02-798-0705 FAX : 02-798-0706

**Environmental Management System**

### CERTIFICATE OF REGISTRATION

**Environmental Management System**

**SurplusGLOBAL Inc.**  
#78-26, Gyeonggi-daero, Osan-si, Gyeonggi-do, Korea

KIC hereby certifies that the management system of the above organization conforms with the requirement of the following standard:

**KS I ISO 14001:2015 / ISO 14001:2015**

This certificate is valid for the following product or service ranges:

**Production, Management and Service of Semiconductor Equipment**

Certificate NO. : ESC3226  
Valid Until Date : 12-November-2020  
Certificate Issue Date : 13-November-2017  
Original Certificate Date : 13-November-2017

 **KOREA INT'L STANDARDS CERTIFICATION**

This certificate is intellectual property of KIC Co., Ltd. and can be maintained through surveillance and renewal audits. If you can not maintain the certification, this certificate shall be returned to KIC Co., Ltd.

Authorized by: Dongchun Woon  
Dong Chun Woon, President

  KIC Co., Ltd. has accredited by Korea Accreditation Board as a Certification Body for Environmental Management System (Accreditation number : KAB-EC-07)

KIC Co., Ltd. (Heukseok-dong) 87, 18, Dukhee-daero 69-gil, Yongsong-gu, Seoul, Korea TEL : 02-798-0705 FAX : 02-798-0706



“私たちは従業員を雇うのではありません。私たちは共に働く同僚を探しているのです。”




私たちは創意的かつ自発的で熱意のある仲間が SurplusGLOBALの一番大切な資源であり、私たちの成功の土台であることを知っています。

私たちは、誰もがお互いを尊重し、成長できる快適な職場を作り、維持するために最善を尽くします。

私たちは、会社のビジョンを受け入れ、組織内で調和して働き、個人的な目標を熱心に達成し、お客様を完全かつ徹底的にサポートする才能を持っている同僚を探しています。

当社の同僚になりたいと思われる方は、最新の履歴書・職務経歴書をEメールでお送りください。弊社で確認次第、必ずご連絡いたします。

 Contact Hiring Manger:  
Tim@SurplusGLOBAL.com

# E-mail Contact Information



Process		E-mail
Photo	Stepper, Scanner, Aligner	<a href="mailto:Photo@surplusglobal.com">Photo@surplusglobal.com</a>
Track	Track, Scrubber	<a href="mailto:Track@surplusglobal.com">Track@surplusglobal.com</a>
Thin film	CVD, PVD, EPI	<a href="mailto:ThinFilm@surplusglobal.com">ThinFilm@surplusglobal.com</a>
Etch	Etcher, Asher	<a href="mailto:Etch@surplusglobal.com">Etch@surplusglobal.com</a>
Diffusion	RTP, Furnace, Implanter	<a href="mailto:Diffusion@surplusglobal.com">Diffusion@surplusglobal.com</a>
CMP & WET	CMP, Wet bench	<a href="mailto:CMP@surplusglobal.com">CMP@surplusglobal.com</a>
Metrology	Metrology, Inspection	<a href="mailto:Metrology@surplusglobal.com">Metrology@surplusglobal.com</a>
ATE	Tester, Handler, Prober	<a href="mailto:ATE@surplusglobal.com">ATE@surplusglobal.com</a>
Package	Die bonder, Wire bonder, Dicing saw, Back grinder	<a href="mailto:Package@surplusglobal.com">Package@surplusglobal.com</a>
SMT	SMT, AI, Test equipment	<a href="mailto:SMT@surplusglobal.com">SMT@surplusglobal.com</a>
LED	Front-end, Back-end	<a href="mailto:LED@surplusglobal.com">LED@surplusglobal.com</a>
Display	LCD, OLED	<a href="mailto:Display@surplusglobal.com">Display@surplusglobal.com</a>
	Solar	<a href="mailto:Solar@surplusglobal.com">Solar@surplusglobal.com</a>
	USA	<a href="mailto:USA@SurplusGLOBAL.com">USA@SurplusGLOBAL.com</a>
	Taiwan	<a href="mailto:Taiwan@surplusglobal.com">Taiwan@surplusglobal.com</a>
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- ▶ 発達障害児のために、ご家族を支援しています。
- ▶ SurplusGLOBALは収益の一部を寄付しています。
- 発達障害に関するさまざまなコンテンツを作成し、意識改革を促す取り組みを行っています。(様々な国のビデオや資料の翻訳など)
- アダルトデイケアセンター(マエウムトークセンター)の運営
- 「SmileTogether」コンサートを主催
- ご家族の教育と精神的なサポート
- 一般社会に溶け込めるためのサポート





**We provide the optimized equipment solutions**

ご質問やお問い合わせなどお気軽にお問い合わせください。[sales@surplusglobal.com](mailto:sales@surplusglobal.com)